



30th October, 2022

Indian Industries Association
IIA Bhawan Vibhuti Khand
Gomti Nagar Lucknow 226010

Dear Sir / Ma'am,

We take this opportunity to convey our sincere appreciation and gratitude for your continued support to Marriott in India. We look forward to fostering a great relationship in the future.

Marriott International, Inc. is the world's largest hotel company with more than 5700 properties in over 110 countries. Marriott operates and franchises hotels and licenses vacation ownership resorts. The companies 30 leading brands include: Bulgari Hotels and Resorts, The Ritz-Carlton and The Ritz Carlton

Reserve, St. Regis, W, Edition, JW Marriott, The Luxury Collection, Marriott Hotels, Westin, Le Meridien, Renaissance Hotels, Sheraton, Delta Hotels by Marriott, Marriott Executive Apartments, Marriott Vacation Club, Autograph Collection Hotels, Tribute Portfolio, Design Hotels, Gaylord Hotels, Cortyard, Four Points by Sheraton, SpringHill Suites, Fairfield Inn & Suites, Residence Inn, Towne Place Suites, AC Hotel by Marriott, Aloft, Element, Moxy Hotels and Protea Hotels by Marriott.

At Marriott, we understand that every meeting has a purpose.

Please visit our **Meetings Imagined** website (www.meetingsimagined.com) to experience the exciting new concept which reinvents the planning process to be more visual, social and purposeful. It features hundreds of images and expert tips that are organized by the meeting purpose.

Marriott Rewards Program- Our award winning loyalty program- Marriott Rewards offers exclusive privileges to its participants. As a Member of the Marriott Rewards program, you can earn points toward free hotel stays, airline miles and much more every time you stay at any one of Marriott's hotels worldwide. All Marriott Rewards enrolled guests are entitled to complimentary internet (base tier plan) across our Asia Pacific hotels (Not applicable for the Marriott Executive Apartments Brand).

We are pleased to enclose our special rate contract (as an addendum) applicable to your organization at our Marriott properties across India. You are requested to send us a signed copy of this letter as an acceptance of our enclosed proposal. In order to affect these rates please note that a signed contract is necessary. We look forward to a mutually successful partnership in future.

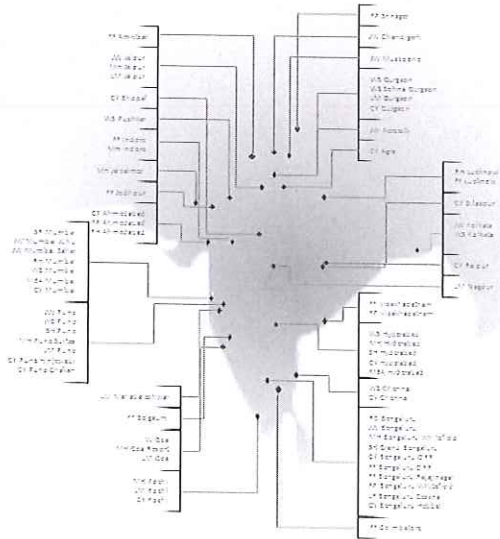
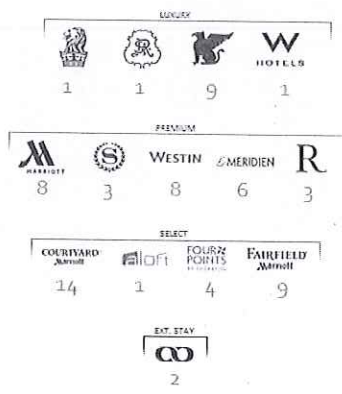
Avinash Prakash
Marriott Hotels India

On Behalf of:
Indian Industries Association

TERMS & CONDITIONS

- Validity of the rates as highlighted in the rate letter
- The special corporate rates quoted are net, non commissionable and subject to government taxes and levies as applicable. The taxes are subject to change as per government policy.
- The enclosed rates are valid for individual reservations only to a maximum of 9 rooms for a single transaction. For group bookings (10 rooms and above) we would be pleased to work out special rates.
- The rates are valid for single and double occupancy only and an extra will be charged as per the prevalent property rates.
- Rates quoted are in INR.
- A credit card number is required to guarantee a reservation. In case a company has credit with the hotel, a letter of undertaking is required at the time of making the reservation.
- In case of bill to company all bills should be cleared within 15 days of receipt of the bills. Post which payment will attract a charge of 1.5% rate of interest.
- Cancellations must be made at least 48-24 hours prior to the check in time of the hotel (please refer to the check in time mentioned in the rate sheet)/ The cancellation policy and charges may vary as per the policy of the property.
- No show charges will be applicable as per policy of the property.
- Please note late check outs till 2 pm is subject to availability and beyond that a half day charge would be levied up to 6 pm. Beyond 6 pm would attract a full day charge.
- Early check outs will attract a one night retention charge. However any modifications to the booking made more than 24 hours prior to the check out date will not be charged.
- These rates are not applicable during the black out dates of the hotel.
- All no shows will be charged a one nights retention.
- This agreement is not subject to Last room availability.
- Either party may terminate this agreement with one month's written notice.
- Special corporate rates will not be applicable on black out dates (as per individual properties)
- Guests are requested to provide photo identification at the time of check in. All visitors will have to register at the front desk
- Room night production and room utilization will be reviewed quarterly and either party may choose to terminate this agreement with one month written notice.
- All Marriott Rewards members get complimentary WiFi in the room except while staying at Marriott Executive Apartments.

Marriott Hotels - India



Marriott Hotels India Rate Grid

Indian Industries Association

General Validity: 30/10/2022 to 31/10/2023 | Check in Time : 15:00 hrs, Check out Time 12:00 hrs



Renaissance Lucknow Hotel

Vipin Khand, Gomti Nagar, Lucknow - 226010

Room Type	Expected RNS	Special Rates (Sgl/Dbf)	GST %	Inclusions
Deluxe	55	5850 / 6350	As per Government Norms	Buffet Breakfast & Wi Fi
Deluxe Park View		6850 / 8350		Buffet Breakfast & Wi Fi
Executive Room		9500 / 10500		Buffet Breakfast & Wi Fi, Lounge Benefits

Marriott Hotels India Rate Grid

Indian Industries Association

General Validity: 30/10/2022 to 31/10/2023 | Check in Time : 15:00 hrs, Check out Time 12:00 hrs



Fairfield by Marriott Lucknow
Vibhuti Khand, Gomti Nagar, Lucknow - 226010

Room Type	Expected RNS	Special Rates (Sgl/Dbf)	GST %	Inclusions
Superior	55	4000 / 4500	As per Government norms	Buffet Breakfast & W Fi
Deluxe		4500 / 5000		Buffet Breakfast & W Fi
Executive Room		5000 / 5500		Buffet Breakfast & W Fi

