

The following represents an agreement between Renaissance Lucknow Hotel, Fairfield by Marriott Lucknow and **Indian industries Association**.

<b>Contact Details:-</b>	
<b>Name</b>	Ms. Komal Pathak
<b>Job Title</b>	Admin Manager
<b>Street Address</b>	IIA Bhawan Vibhuti Khand, Gomti Nagar
<b>City, State, Postal Code</b>	Lucknow, Uttar Pradesh 226010
<b>Country</b>	India
<b>Phone Number</b>	8707480371
<b>Fax Number</b>	
<b>Email address</b>	eac@iiaonline.in

### **RENAISSANCE LUCKNOW HOTEL:-**

Located in the downtown neighborhood of Gomti Nagar approximately 17km from airport and 4 Kms from Hazratganj. The hotel offers easy access to business hubs, government offices as well as popular tourist attractions like Ambedkar Park, Bara Imambara, Chota Imambara and Rumi Darwaza. Modern, contemporary designs define this 111-room hotel, which is also the tallest hotel in the city with the only rooftop infinity pool. Award winning dining options at the hotel include the all-day dining restaurant L-14 located on 14<sup>th</sup> floor with an interactive kitchen coupled with panoramic city views of city, Sepia, the specialty restaurant that offers authentic Lucknowi cuisine with live music, SkyBar, located on the 16<sup>th</sup> floor offers breathtaking city views with finest selection of beverages, the Deli named as Coffee & Cakes located at lobby level offering heavenly aroma of freshly brewed coffee & delicious bakery and patisseries . Renaissance Lucknow is also known to be the most ideal destination for Social get-togethers, conferences business meetings and weddings featuring 3100sq.ft. Pillar less ballroom and 22,000sq.ft. Ren Garden complimented by multiple small meeting rooms.



*Renaissance Lucknow Hotel • Vipin Khand, Gomti Nagar, Lucknow, Uttar Pradesh. 226010 • t: 0522.405.5555 f: 0522.405.5566  
renaissancelucknow.com*

*Fairfield by Marriott Lucknow • Vibhuti Khand, Gomti Nagar, Lucknow, Uttar Pradesh. 226010 • t: 0522.665.9999 f: 0522.405.9966  
fairfieldlucknow.com*

**FAIRFIELD BY MARRIOTT LUCKNOW:-**

Located in the Business District of Gomti Nagar, Vibhuti Khand approximately 20 km from airport and 8 Kms from Hazratganj, Fairfield by Marriott, Lucknow offers easy access to business hubs, government offices as well as popular tourist attractions like Ambedkar Park, Bara Imambara, Chota Imambara and Rumi Darwaza . This 222-room hotel redefines the traditional hotel experience, offering travelers a mix of comfort, sophistication and modernity ensuring a productive, relaxing stay. Kava, the award winning restaurant located on the lobby level with an interactive kitchen coupled with lush garden views that offers variety of International flavors along with local cuisines. The restaurant also features a trendy bar offers travelers to Lucknow craft cocktails and light bites. The Hotel also has a rooftop Gym which offers breathtaking city views. The Market situated at the lobby level is a 24x7 beverage and daily utilities pantry. Fairfield by Marriott, Lucknow is also known to be the most ideal destination for Social get-togethers, conferences business meetings and weddings featuring 10,000 square feet of light-filled venue spaces which includes a lush green lawn.



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**ROOM RATES:-**

We are pleased to extend the following Special Rates to **Indian industries Association** business traveler's beginning **1<sup>st</sup> January 2023 till 31<sup>st</sup> December 2023**.

**Renaissance Lucknow Hotel**

Vipin Khand, Gomti Nagar, Lucknow - 226010

Room Type	Expected RNS	Special Rates (Sgl/DbI)	GST %	Inclusions
Deluxe (City View)	100	6000/ 6750	As per government norms	Buffet Breakfast & Wi-Fi
Deluxe (City View)		6750/ 7500		Buffet Breakfast with one major meal & Wi-Fi
Deluxe (Park View)		7500/ 8250		Buffet Breakfast & Wi-Fi
Executive		8500 / 9250		Buffet Breakfast & Wi-Fi



**Fairfield by Marriott Lucknow**

Vipin Khand, Gomti Nagar, Lucknow - 226010

Room Type	Expected RNS	Special Rates (Sgl/DbI)	GST %	Inclusions
Superior	50	4500/ 5000	As per government norms	Buffet Breakfast & Wi-Fi
Deluxe		5000 / 5500		Buffet Breakfast & Wi-Fi
Executive		5500 / 6000		Buffet Breakfast & Wi-Fi

These rates are **NON-LAST ROOM AVAILABILITY** and are net non-commissionable. **These rates do not include applicable state and local taxes.** Throughout the next year we will review the volume of room nights actualized by **Indian industries Association** The hotel reserves the right to re-evaluate your productivity quarterly to see if your volume continues to warrant this discount.

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## COMMITMENT:

Renaissance Lucknow Hotel & Fairfield by Marriott Lucknow commits to honor these rates and **Indian industries Association**.

Agrees to communicate with its frequent travelers, naming Renaissance Lucknow Hotel & Fairfield by Marriott, Lucknow as one of its preferred hotels in Lucknow, Uttar Pradesh. As part of our agreement with we will provide the following:

- Quarterly Performance Updates. These easy-to-read updates will include information on the number of room nights utilized per month, day of week usage, booking sources, travel agency usage, and room night usage, volume commitments and achievements.
- Semi-Annual Review Meeting. This semi-annual update will give you a complete picture of your traveler's use of the [MARRIOTT HOTEL/HOTELS] noted in this agreement. We will review your room night production, reservation sources, total hotel revenues, and traveler satisfaction. The Semi-Annual Review meeting will provide us an opportunity to sit down face-to-face and discuss any challenges or concerns that you or your travelers may have with the Fairfield by Marriott, Lucknow. We will also review our strategic plan for assisting your company to obtain room night production, discuss results, and talk about upcoming initiatives.

## TERMS AND CONDITIONS

- The special corporate rates quoted are net, non-commissionable and subject to government taxes and levies as applicable.  
Current applicable tax on rooms are as below:  
INR 7,500 and above: 18%  
INR 7,499 and below: 12%
- Please note that above taxes are applicable on room only rates and are subject to change as per change in government norms.
- The enclosed rates are valid for individual reservations only to a maximum of 9 rooms for a single transaction. For group bookings (10 rooms and above) we would be pleased to work out special rates.
- The rates are valid for single and double occupancy only and an extra person will be charged as per the prevalent property rates.
- A credit card number is required to guarantee a reservation.
- Cancellations must be made at least 24 hours prior to the check in time of the hotel.
- Please note late check outs till 2 pm is subject to availability and beyond that a half day charge would be levied up to 6 pm. Beyond 6 pm would attract a full day charge.
- All no shows will be charged a one night's retention.
- Either party may terminate this agreement with one month's written notice.
- These rates will not be applicable on blackout dates.
- Guests are requested to provide photo identification at the time of check in. All visitors will have to register at the front desk.

**BILLING PROCEDURES:**

All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual traveler. If a traveler does not have a credit card, a cash deposit will be required upon check-in at the front desk. In case a company has credit with the hotel, a letter of undertaking is required at the time of making the reservation. In case of bill to company all bills should be cleared within 15 days of receipt of the bills. Post which payment will attract a charge of 1.5% rate of interest.

**MARRIOTT BONVOY:**

Any **Indian industries Association**

business traveler may become a Member of Marriott Bonvoy at no cost and with no minimum stay. Marriott Bonvoy is Marriott International's travel program comprised of a portfolio of extraordinary brands designed to enable Members to explore the world in pursuit of their passions. Guests may join Marriott Bonvoy by visiting [MarriottBonvoy.com](https://www.marriott.com/loyalty/terms/default.mi) or at the front desk of any Participating Property. Marriott Bonvoy Members are eligible for benefits in accordance with the then-current Marriott Bonvoy Terms and Conditions. The Terms and Conditions are available at <https://www.marriott.com/loyalty/terms/default.mi>.

To accept this agreement, please sign and return the enclosed copy. Upon receipt of the executed agreement, we will enter your special corporate rate into our system. Please keep a copy of this agreement for your records.

**SIGNATURES:**

Approved and authorized by **Indian industries Association**

Name: Ms. Komal Pathak

Signature: \_\_\_\_\_

Title: Admin Manager

Date: \_\_\_\_\_

Approved and authorized by Hotel:

Name: Tushank Bajaj

Signature: \_\_\_\_\_

Title: Asst. Manager-Sales

Date: \_\_\_\_\_